# A FULL SERVICE COMMERCIAL REAL ESTATE INVESTMENT & DEVELOPMENT COMPANY















Core Acquisitions specializes in acquisitions and development that utilizes our expertise in entitlements, construction, property management, asset management, underwriting and financing.

# Our Acquisitions Typically Have The Following Characteristics

### Deal Criteria

Between 2 - 30 Million of project cost and 10,000 to 200,000 Square Feet

Value add component through lease up, hands on management, or construction of new buildings

Stabilized retail assets

Development of Multi-Tenant and Single Tenant freestanding buildings

Re-tenanting and Re-positioning of out of date and vacant retail assets

Strong location, robust retail market, with solid fundamentals of quality demographics, traffic, visibility and co-tenancy

## Deal Profile

Core Plus — Typically these projects are longer term holds (5-10 years) and have good existing cashflow and tenant base, with the opportunity to increase value over time.

Value Add — Implement our aggressive business plans for each asset along with our execution capability. Our goal is to maximize returns to our capital partners.

Development — Outlot development and build-to-suits for our national retail clients. Our focus is on convenience oriented small shop users, often significantly pre-leased, that are manageable projects and have shorter term life cycles than multi-phased institutional projects.

### <u>Tenancy</u>

National, Regional, and Strong Local Tenants

## <u>Properties that have a "story"</u>

We have bought notes, bank REO, and re-capitalizations of distressed projects as well as traditional acquisitions.

### <u>Markets</u>

Illinois, Wisconsin, Indiana, Colorado, Ohio and Minnesota

#### Recent Track Record Highlights (2013-2016)

Property Name	Date Acquired	Sq Ft	Project Value	Strategy	Major Tenants
Division Place I & II, St. Cloud, MN.	October, 2016	127,000	\$16,500,000	Core Acquisition – Operate	TJ Maxx Starbucks
Outlot Development South Elgin, IL	March, 2016	8,500	\$3,000,000	Ground Up Development	Panera Bread Mattress Firm
Gables of Avon Avon, IN	February, 2016	140,000	\$20,000,000	Core Acquisition – Operate	Ashley Furniture Aldi
Mid Oak Plaza Midlothian, IL	October, 2015	60,000	\$5,300,000	Lease Up	Charter Fitness White Castle
Shops of Metropolis Plainfield, IN	September, 2015	187,000	\$13,000,000	Core Acquisition – Operate	Burlington Coat Factory The Room Place
Copley Center Schaumburg, IL	April, 2015	70,000	\$12,000,000	Core Acquisition - Operate	The Room Place Fruitful Yield
Aurora City Square Aurora, CO	August, 2014	140,000	\$14,000,000	Core Acquisition – Operate	Chuck E Cheese JoAnn Fabrics
Champaign Town Center Champaign, IL	January, 2014	25,000	\$4,000,000	Core Acquisition – Operate	David's Bridal America's Best
Marley Creek Square Orland Park, IL	January, 2014	60,000	\$6,000,000	Note Acquisition - Lease Up	Jewel Osco Starbucks
Quentin Corners Palatine, IL	December, 2013	50,000	\$5,000,000	Lease Up	H&R Block Papa John's
North and Harlem Plaza Oak Park, IL	December, 2013	30,000	\$7,000,000	Core Acquisition – Operate	American Mattress Orange Theory
Lake Zurich Corners Lake Zurich, IL	September, 2013	12,000	\$6,000,000	Ground Up Development	Panera Bread AT&T

# Our Firm

#### Adam Firsel managing principal

Adam is the founder of Core Acquisitions and oversees all aspects of the acquisition, disposition, construction management, project management and financing process for the portfolio.

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#### Brad Joseph principal

Brad leads Core Acquisitions' asset management department and acquisition/disposition process from underwriting and due diligence through closing.

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